

VIRTUAL FLOOR

**3323 169TH Pl. N.E. Suite E
Arlington, WA 98223
360-651-9612**

Dear Virtual Floor Customer:

I would like to thank you for shopping at Virtual Floor and supporting a local business in the Arlington community. I hope you enjoyed our personalized customer service, great selection of beautiful flooring products, and competitive prices that rival the big box stores. We think we have hit on an unbeatable combination!

As a small local business, we rely on personal referrals to spread the word about our unique store. Many of you have done just that, and we appreciate you thinking about us. Now that we have developed a long list of satisfied customers, we thought it was time to give something back.

Now through June 30, 2008, when you refer family or friends to Virtual Floor, we will send you \$50 when they purchase a beautiful floor from us! Just have them bring in one of the enclosed referral cards signed by you and you will be \$50 richer! We can't think of a better way to thank you for your business.**

Wait – that's not all. Can't find anyone who needs flooring right away, but that extra room in your house needs some updating? Bring in the coupon yourself and we will take \$50 off your invoice from our already low prices. Either way, you win!

Thanks again for being a Virtual Floor customer and we hope to see you or your friends soon!

Sincerely

**Leslie Beach
Manager**

****Minimum purchase of \$500**